

RECEIVED MAY 27 2008

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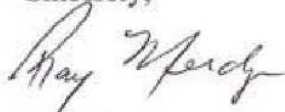
To whom it may concern:

We have been using the Heine Fiber Optic laryngoscope system at our facility for the past 5-6 years. There was one blade pattern that our staff preferred that Heine was not able to provide; as a result, we purchased this specific blade from another manufacturer. Over the course of 9-12 months, we found that while the Heine blades were performing well, this non-Heine blade was deteriorating and became unusable due to failure of the fiber-optic bundle.

It is our policy to autoclave our blades following each case. Only the Heine blades are holding up to this preferred method of sterilization. The other fiber optic blades that we used resulted in failure of the bundle within 6-12 months. When approached for warranty service on these blades, only Heine has provided replacement blades for us under their 5-year warranty; the other manufacturer would not replace their damaged blades.

I would be happy to discuss our positive results with Heine should anyone wish to discuss this. I can be reached at 512-791-3074.

Sincerely,



Ray Mendoza
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